



ENERGY EFFICIENCY LOAN FOR NONPROFITS

Nonprofit organizations that are interested in reducing their energy use are now eligible to apply for funds through the Lending Center at the Center for Energy and Environment (CEE) to help finance energy-efficient projects implemented in properties owned and/or occupied by nonprofit entities.

PROGRAM FEATURES ❖❖

- 0%* fixed interest rate
- \$25,000 maximum loan
- 7 year maximum loan term
- No prepayment penalty

ELIGIBLE BORROWERS ❖❖

Borrower must be a nonprofit entity exempt from taxes under the 501(c)(3) of the Internal Revenue Code or an entity that leases an eligible facility to a nonprofit entity.

ELIGIBLE PROPERTIES ❖❖

Facilities must be an existing building occupied in whole or in part by a nonprofit entity.
Properties must be zoned commercial.

ELIGIBLE IMPROVEMENTS ❖❖

- An eligible improvement must be a modification to an existing building that is primarily intended to reduce energy consumption for the benefit of a nonprofit entity.
- Must have a useful life that is greater than its simple payback period;
- Must have a simple payback period that is no less than two (2) years and no greater than ten (10) years.

Loan documentation needed to begin the application process

- Completed loan application
- Articles of Organization, Bylaws and Borrowing Resolution
- Two years financials and/or tax returns for the nonprofit
- Written consent from property owner for tenant to do work on the property (if owner is not the loan applicant)
- Estimate(s) for proposed work to be done

For more information contact Jim Hasnik at 612.335.5885 or jhasnik@mncee.org

This project was made possible by a grant from the U.S. Department of Energy and the Minnesota Department of Commerce through the American Recovery and Reinvestment Act of 2009 (ARRA)

 **LendingCenter**
Center for Energy and Environment
www.mnlendingcenter.org

*Interest rates subject to change.

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COMMERCIAL ENERGY EFFICIENCY LOAN PROGRAM



The Center for Energy and Environment (CEE) Commercial Energy Efficiency Loan Program provides financing to Minnesota businesses making cost effective energy efficient improvements.

PROGRAM FEATURES

- 3.9%* fixed interest rate
- Loan term is from 6-120 months
- No prepayment penalty
- Application fee of \$200 for loans over \$2,000

ELIGIBLE BORROWERS

A sole proprietorship, partnership, nonprofit, corporation or other business entity which is the owner and/or tenant of an eligible property within the State of Minnesota.
Loans must be personally guaranteed by at least 50% of business owners.

ELIGIBLE PROPERTIES

An existing commercial property located in the State of Minnesota.

ELIGIBLE IMPROVEMENTS

- Improvements include, but are not limited to: lighting technology upgrades, HVAC controls and upgrades, refrigeration equipment replacement and upgrades, envelope air sealing and insulation.
- Must have annual energy savings with a simple payback greater than the life expectancy of the improvements.

IMPROVEMENTS MAY NOT BEGIN PRIOR TO CLOSING YOUR LOAN

For more information on this program and other programs offered through the Lending Center contact Jim Hasnik at 612.335.5885 or jhasnik@mncee.org

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Lighting Efficiency

ONE-STOP EFFICIENCY SHOP® BOOSTS REBATE POTENTIAL FOR QUALIFYING FACILITIES

The One-Stop Efficiency Shop for lighting upgrades offers enhanced rebates and special services for small and mid-sized business facilities, with peak demand of 400 kW or less.

Earn significant rebates while lowering your lighting costs

The One-Stop Efficiency Shop lighting retrofit program offers qualifying businesses:

- A free lighting audit with cost savings recommendations
- Rebate incentives up to 60 percent of installed costs
- Start-to-finish oversight of your lighting upgrade

If you qualify for the One-Stop Efficiency Shop, a representative will

- Walk through your business and offer suggestions to improve lighting and cut costs
- Explain the recommendations, savings and financing options identified in your audit report
- Serve as a liaison between you and your contractor throughout the retrofit process to insure quality installation*
- Complete and submit all rebate paperwork

Financing helps turn on lighting savings

The Center for Energy and Environment offers financing to qualifying customers. Contact the One-Stop Efficiency Shop for financing details, special offers and interest rates.

You can qualify for cash rebates, too

The One-Stop Efficiency Shop is only one part of our Lighting Efficiency program for Minnesota business customers. Lighting Efficiency helps customers large and small qualify for rebates while lowering their lighting costs. You can choose from the following Lighting Efficiency options:

- **Lighting Efficiency retrofit rebates**—available for existing facilities of any size
- **Lighting Efficiency new construction rebates**—available for new facilities or any facility going through major renovations
- **Custom Efficiency lighting rebates**—available for energy-saving lighting projects not currently included in our standard Lighting Efficiency rebate program
- **Lighting redesign study and implementation rebates**—study funding and special rebate levels available for completing a redesign study to determine proper lighting levels in an overlit or mislit facility



** There is no obligation to perform recommended upgrades after completing the free evaluation. In addition, completed retrofits are randomly checked to guarantee high-quality installations and customer satisfaction.*

Start saving now

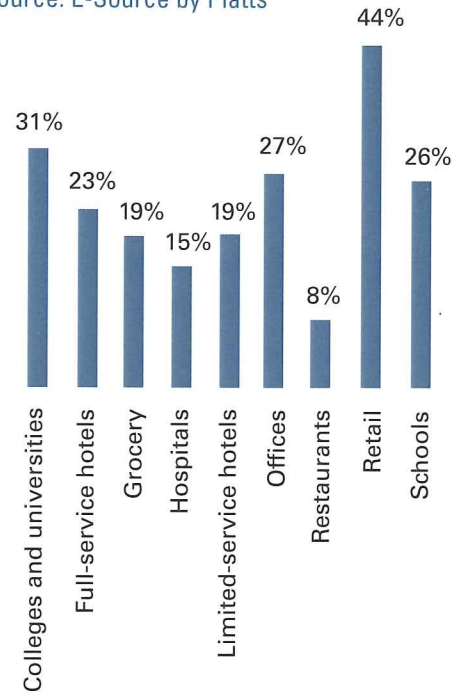
Contact your Xcel Energy account manager, our **Business Solutions Center** at energyefficiency@xcelenergy.com or the **One-Stop Efficiency Shop** at 612-244-2427 for help determining the best approach for you. We will verify your eligibility and kick-start your lighting savings.

The Center for Energy and Environment administers the One-Stop Efficiency Shop, which is part of our Lighting Efficiency program.

Center for Energy and Environment
 212 3rd Ave N., Suite 560
 Minneapolis, MN 55401
 612-244-2427
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A typical small business spends \$6,000 to \$25,000 on energy annually, and, according to the U.S. Environmental Protection Agency, nearly a quarter of that amount pays for lighting. Improving your lighting is one of the most cost-effective steps that you can take because it saves money on energy bills while boosting lighting quality.

Source: E-Source by Platts



EXISTING BUILDING COMMISSIONING SERVICES

Making your buildings work for you



Make the most of your existing equipment and reduce maintenance costs and equipment failures.

CEE's Existing Building Commissioning, or EBCx, is a comprehensive and systematic process to improve the operations of your building systems to ensure they meet occupant needs while minimizing energy use.

EBCx provides healthy, comfortable and productive work environments by bringing ventilation and indoor air quality up to standards, solving persistent problems with building operation and training Operations and Management (O&M) staff to improve building performance.

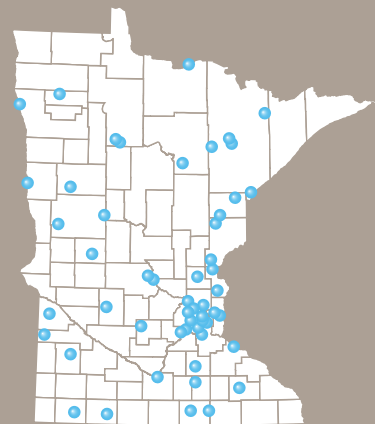


HOW IT WORKS

Engineering and project management staff from CEE will:

- meet with you to identify your needs and priorities
- conduct preliminary and detailed assessments of your building
- create recommendations for implementation
- assist with implementation
- help you access project financing
- verify that savings are realized

CEE'S EXPERIENCE AND EXPERTISE STRETCHES ACROSS THE STATE:



CEE identified and implemented measures for projects totaling nearly 11M Sq.Ft. that had an average payback of 3.1 years with energy costs savings approaching \$200K

CEE provided project management and technical oversight for over 900 buildings achieving over \$1M in energy savings

CEE projects span a variety of facilities including: manufacturing, healthcare, correctional, office, k-12 school, college campuses, ice arenas, parking ramps and theaters

CEE projects have covered work on a variety of systems and equipment: HVAC equipment, controls and building automation systems, building envelope, lighting and alternative/renewable energy equipment

FOR MORE INFORMATION CONTACT:

Mark Hancock

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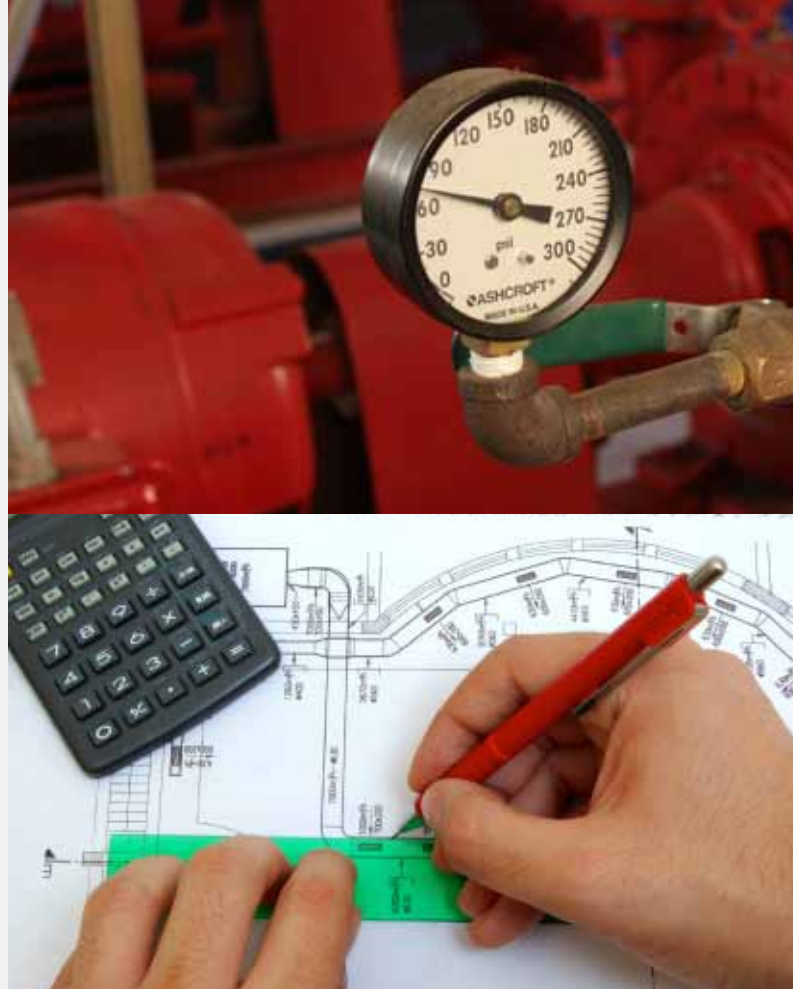
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ADDITIONAL TECHNICAL SERVICES

- **Commissioning Services:** Ensure newly installed, upgraded or modified equipment and systems are performing as intended.
- **Energy Benchmarking and Building Certification:** Achieve an Energy Star Rating, enhance your day-to-day energy performance management or get assistance updating Energy Star benchmarking.
- **Long-Term Facility Planning:** CEE has the expertise to assist you in developing long-term facility plans and energy management guidelines.
- **Technical Training:** Development and delivery of staff training on energy efficient operations and energy management, best practices, O&M, and on-going performance verification.
- **Not seeing what you need above?** CEE can work with you in designing customized building and staff projects that fit your needs, budget and constraints.



REPRESENTATIVE PROJECTS

PROJECT	DESCRIPTION	\$ SAVINGS (%)	FINAL PAYBACK (YRS)
K-12 School	Existing Building Commissioning	22%	1.3
Office Building	Existing Building Commissioning	16%	2.0
Manufacturing/Office	Existing Building Commissioning	24%	1.6
County Facilities	Project Management / EBCx Technical Oversight	10%	1.6
City Facilities	Project Management / EBCx Technical Oversight	19%	5.6
College Campus Facilities	Project Management / EBCx Technical Oversight	39%	4
Correctional Facility Campus	Project Management / EBCx Technical Oversight	10%	11
Museum	Project Management / EBCx Technical Oversight	10%	3.2

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